



eldorSM

30 Corporate Drive • Holtsville, NY 11742
Phone: (631) 218-0010 • Fax: (631) 758-0070 • www.eldor.com

Senior Estimator

Eldor Contracting Corp is one of the largest electrical contractors in the Tri-State area, known for its breadth of experience, consistent high quality, and in-depth problem-solving capabilities. The company's primary client base includes the commercial, municipal, and industrial market sectors. Eldor offers end-to-end services encompassing: electrical contracting, value engineering, procurement, construction and renewable energy solutions. The company's proven track record has been demonstrated time and again across diverse projects, from intelligent transportation, smart buildings/controls and lighting to fiber optic, telecommunications, substation construction, infrastructure projects, security, generator, emergency, mass transit, and renewable energy/photovoltaic installations.

Need

Eldor is seeking to hire a Senior Estimator to assume responsibility for developing hard dollar bids for projects across all sectors. The Senior Estimator is responsible for leading a hands on approach of the estimating team in the development of aggressive project bids. The Senior Estimator will be a leading member of the team and will work directly with management to develop winning strategies and bids.

The Senior Estimator should have a background as an estimator for a multi-disciplinary electrical contractor doing business in one or more major US cities, preferably the Northeast. He or she should have experience leading estimating teams, soliciting bids from multiple suppliers and subcontractors and preparing bids for municipal, commercial and industrial entities. He or she should possess a firm understanding of labor and trade work practices and union requirements for the cities he/she has worked in.

Major Responsibilities

- Develop accurate cost estimates and competitive bid prices
- Work alone or with the team in generating bids.
- Generate quantity takeoffs from bid documents.
- Generate costs for labor, material and supplies from quantity takeoffs.
- Participate in discussion regarding risk, contingency, margin and compensation methods.
- Estimate, solicit, negotiate and finalize prices for materials, supplies and subcontractors
- Aggressively negotiate scope and cost with vendors and subcontractors
- Present estimates to senior managers and owners for review.
- Management of the process and estimating team, including tasking and supervision, staff recruiting, staff development and other associated duties
- Other duties as may be required





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Qualifications

Position Requirements

- Motivated self starter with a positive influence in a team environment.
- Bachelors (4 year) degree in a relevant field.
- Minimum of 10 years experience as an estimator for a multi-disciplinary electrical contractor.
- Minimum of 5 years as the lead/senior estimator.
- Minimum of 5 years developing bids for municipal/institutional agencies.
- Solid track record of leading and managing teams of people.
- Excellent communication skills.
- Ability to effectively present ideas and work to senior managers.

Eldor offers an ethical, challenging, diverse, rewarding and fun work experience where enthusiastic, responsible people use their energy, talent and dedication to contribute to our team in a positive and fulfilling manner.

We provide career growth and development, a competitive compensation and benefits package which includes medical, dental, and vision; tuition reimbursement program; a 401(k) plan with an employer matching program. Eldor is an equal opportunity, drug-free employer committed to diversity in the workplace.

